N21 SALA ORGANISATION
AUGUST 2019

BUSINESS REVIEW SESSION (BRS)
** UP TO LEADERS CLUB **

Name _____ ***Date*** _____

1. WHAT TO BRING TO BRS – 2 COPIES OF:

- YOUR PROSPECT LIST
- THIS SHEET
- GROUP DRAWING
- 15 PLAN CARD/FRIDGE GRID (Show when and who you showed plan to)
- QUESTIONS TO HELP YOU REACH YOUR NEXT LEVEL/GOAL
- *BUSINESS BUILDING TOOLS* SHEET

2. GOALS AND DREAMS

Write down the five (5) most important goals you want to achieve in your life in the next 12 months

1.
2.
3.
4.
5.

3. WHAT IS THE NEXT IMMEDIATE PIN LEVEL YOU'RE DRIVING FOR RIGHT NOW?

Pin Level _____ Date _____ What do you need to make this happen?

4. CORE CHECKLIST

(i) Plans (8-15/mth) Plans total last month _____ Plans with frontline _____
How many total have you introduced frontline? _____ New frontline last month _____

(ii) CEP/App Are you listening to Audio daily? Yes / No _____ How many? _____
Best Audio Recently? _____
Why? _____
Which App/CEP level are you on _____
Business Building Tools Sheet – Discuss which Audios You Own/Listened To
Next step on "Essential Steps to Success": _____

(iii) Books Reading 15+ minutes per day? Yes / No
Current Title _____

(iv) Seminars Attending Previews: Yes / No BDS: Yes / No WEC: Yes / No
How many "frontline/potential" at the previews last month _____

(v) 100 PV Have "Autoship" set up? _____ If No, date when? _____
100% User (25 Core Products) Yes / No If No, date when? _____
Which Nutriway Products? _____
Which Skin Care? _____
Personal PV last month _____ Goal for next month _____

(vi) 10 Clients Number of clients serviced last month? _____

(vii) BRS Give an example of BRS advice that helped you last month _____
_____

Date for next BRS: _____ **Time:** _____

5. GOALS FOR NEXT MONTH

My Plans:
New Frontline: _____
BDS Total: _____
Next WEC Total: _____
PV Personal: _____ Group: _____
Discuss your strategy for New IBOs/Functions/PV/N21 Awards
Reward for achieving month's goals _____

6. FUTURE GOALS

Goal date for Leaders Club _____
5+ Personally Introduced 3+ teams/15+ IBOs 15+/5+CEP/App/9%/Core

Reward for achieving Leaders Club _____